

# Farm Succession Challenges

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## Martin Clarke, Partner & Commercial Manager, IFAC



# Ifac Office Locations

- Over 30 Offices across Ireland
- Expertise ranging from Farming, Food Production, Agribusiness and SME to Renewables



## Leinster

Bluebell, Dublin 12  
Carlow, Co. Carlow  
Agri Practice, Danville, Co. Kilkenny  
SME, Danville, Co. Kilkenny  
Drogheda, Co. Louth  
Enniscorthy, Co. Wexford  
Mullingar, Co. Westmeath  
Portlaoise, Co. Laois  
Trim, Co. Meath  
Tullamore, Co. Offaly  
Wicklow, Co. Wicklow

## Connacht

Athenry, Co. Galway  
Balla, Co. Mayo  
Collooney, Co. Sligo  
Roscommon, Co. Roscommon

## Munster

Bandon, Co. Cork  
Blarney, Co. Cork  
Cahir, Co. Tipperary  
Dungarvan, Co. Waterford  
Ennis, Co. Clare  
Limerick City  
Mallow, Co. Cork  
Nenagh, Co. Tipperary  
Skibbereen, Co. Cork  
Templemore, Co. Tipperary  
Tralee, Co. Kerry

## Ulster

Cavan, Co. Cavan  
Monaghan, Co. Monaghan  
Raphoe, Co. Donegal

## Specialist Services

Audit  
Corporate Finance  
Farm Support  
Financial Planning  
Food & AgriBusiness Advisory  
HR and Payroll Services  
Tax Advisory

# 1. Farm Succession







# Succession Planning

- Orderly and tax efficient transfer of assets/wealth, usually to the next generation
- Covers both gifts and inheritances

## Core Elements:

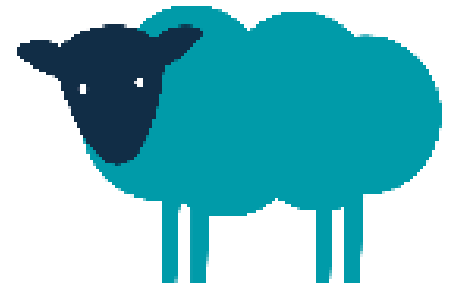
- *Legal effectiveness*
- *Tax efficiency*
- *Practicality*





# Remember the Forgotten Issues

- Looking after oneself – income wise & security wise
- Income tax – cessation
- Income of successor – look at structure
- Fair Deal Nursing Home Scheme
- Updating of Will – inclusion of all assets (e.g. BPS)





# Succession Act – Will versus No Will

## **Will = Testate Estate;**

- *Control over where assets fall*
- *Facilitates tax planning*

## **No Will = Intestate Estate;**

- *Succession Act dictates where assets fall*
- *Tax planning can be complex and sometimes not possible*





# Taking the Complexity Out of Transfers in order to:

- Maximising the Reliefs
- Minimise the Tax
- Minimising the cost to farm
- Protecting one's own security
- Consider other Family Members





# Taxes

- Capital Gains Tax (“CGT”)
- Gift/Inheritance tax (“CAT”)
- Stamp duty
- Income tax





# Transfers – Who is liable to tax cost?

## Lifetime transfers – Succession

- *Capital acquisitions tax*
- *Capital gains tax*
- *Stamp duty*

## Death transfers – Inheritance

- *Capital acquisitions tax*
- *No capital gains tax*
- *No stamp duty*



# CAT – Recap!

- Rate @ 33%
- Tax free thresholds
  - *Class A: €335,000*
  - *Class B: €32,500*
  - *Class C: €16,250*
- Gifts/inheritances aggregated – 5<sup>th</sup> December 1991





# Capital Acquisitions Tax

- Gift/Inheritance Tax is a tax on the person receiving the property.
- Tax rate currently 33% (was 20% in 2009)
- Tax-free exemptions slashed e.g.

Tax Free	Jan 2009	December 2019
Parents to child	542,544	335,000
		(38% reduction)

- Planning is vital



# Relevant Reliefs

- Annual “Small Gift Exemption” - €3,000
- Agricultural relief - 90% reduction in value
- Conditional Gift/Inheritances
- Business relief - 90% reduction in value
- Favourite nephew/niece
- Use of land leasing post transfer

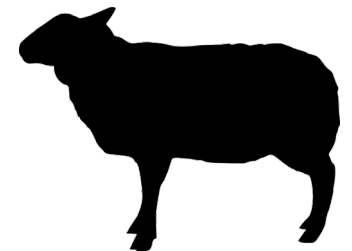




# Capital Acquisition Tax - Business Relief

## Conditions:

- Carrying on a business - Transferor
  - *Lifetime Transfer* - 5 years
  - *Death Transfer* - 2 years
- Continue for 6 years – Transferee
- Clawback period – 6/10 years
- Business must be transferred – not just asset(s)
- Leasing not permitted either side of the transfer
- Farmhouse excluded





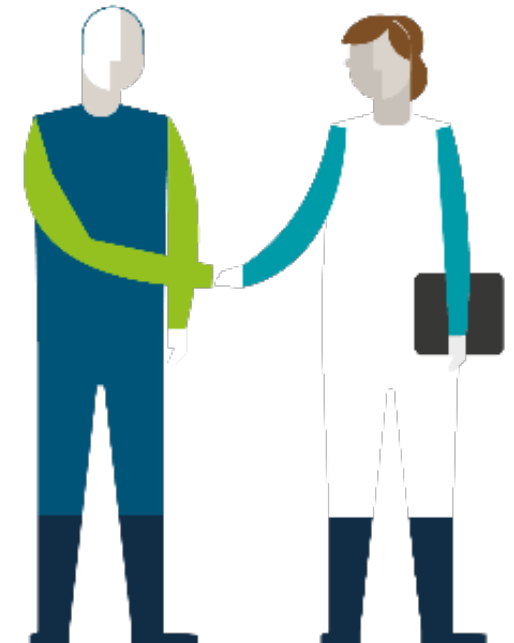


# Capital Acquisition Tax - Favourite nephew/niece

- Serves to elevate the transferee from Class B to Class A

## Conditions - Transferor;

- Help in business
- 5 years
- 15 hours per week
- Must be a “business” transferred or inherited.





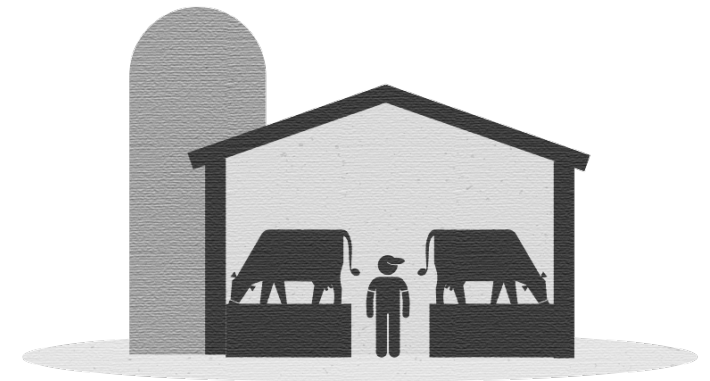
# Capital Gains Tax

## What is liable?

- Land & Buildings
- Business Assets
- Houses (Principal Private Home Exempt)
- Company Shares
- Basic Payment Entitlements

## CGT Rates:

- Headline Rate - 33%
- Entrepreneurs Relief – 10%





# CGT Reliefs & Exemptions

- Transfer between spouses
- Annual Exemption
- Principal Private Residence
- Small Disposals (Chattels)
- Transfer of site to a child
- Retirement Relief
- Solar Panels
- Restructuring Relief
- Entrepreneur Relief





# CGT - Retirement Relief

## Conditions;

- Transferor aged 55 years or more
- Owned for continuous 10-year period
- Used for trade for 10-year period

## **Different Rules Depending On Recipients:**

- To child – proceeds limit €3m if transferor > 66 years old (*Budget 2024 New limit of €10m if transferor < 66 years old from 1 January 2025*)
- To person outside the family – proceeds limits, €750k/€500K
- Clawback period; 6 years (on child)



# Stamp Duty

- Lifetime transfer = stamp duty
- Non-residential property(incl. farmland) @ 7.5%
- Residential property including up to one acre
  - *First €1m @ 1%*
  - *Excess @ 2%*
- Shares @ 1%
- Leases @ 1% on full open market annual rent
- Farmland lease exemption





# Stamp Duty Reliefs & Exemptions

- Consolidation Relief – until 31.12.25 (1% on excess)
- Consanguinity Relief – until 31.12.28 (1%)
  - *Active farmer conditions*
- Young Trained Farmer Exemption – until 31.12.25 €70k lifetime cap – Finance Act 2018 (Budget 2024 €100k cap from 1 January 2024)
  - Succession RFP credit
  - YTF Stock Relief
  - YTF Stamp Duty exemption

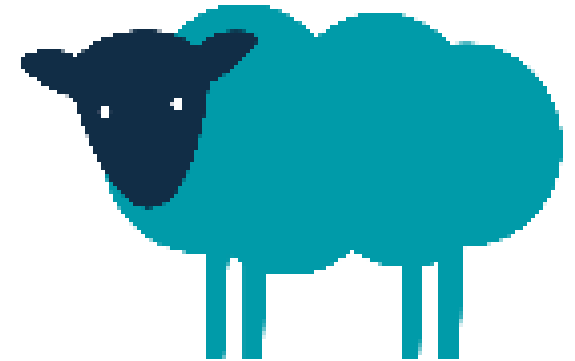






# Stamp Duty – Young Trained Farmer & Companies

- Young trained farmers who are farming through a company or a partnership can now qualify for 0% Stamp Duty relief on the transfer of agricultural land.
- For the relief to apply, the individual must be the main shareholder and working director of the company and must farm on behalf of the company.



# To finish



“A plan in the head is not a formal succession plan – it’s an idea”

“Tax considerations facilitate rather than drive the succession plan”

## 2. Farm Structures







# Farming Structures

**(i)** Sole Trader

**(ii)** Partnership;

- Non-Registered/Informal
- Registered/Formal
- SRFP

**(iii)** Limited Company –  
Since April 2008





## (i) Sole Trader

- Most common & straightforward
- No legal agreements

### **Tax:**

- Individual taxed in personal name
- Assets owned in personal name

### **Tax Reliefs:**

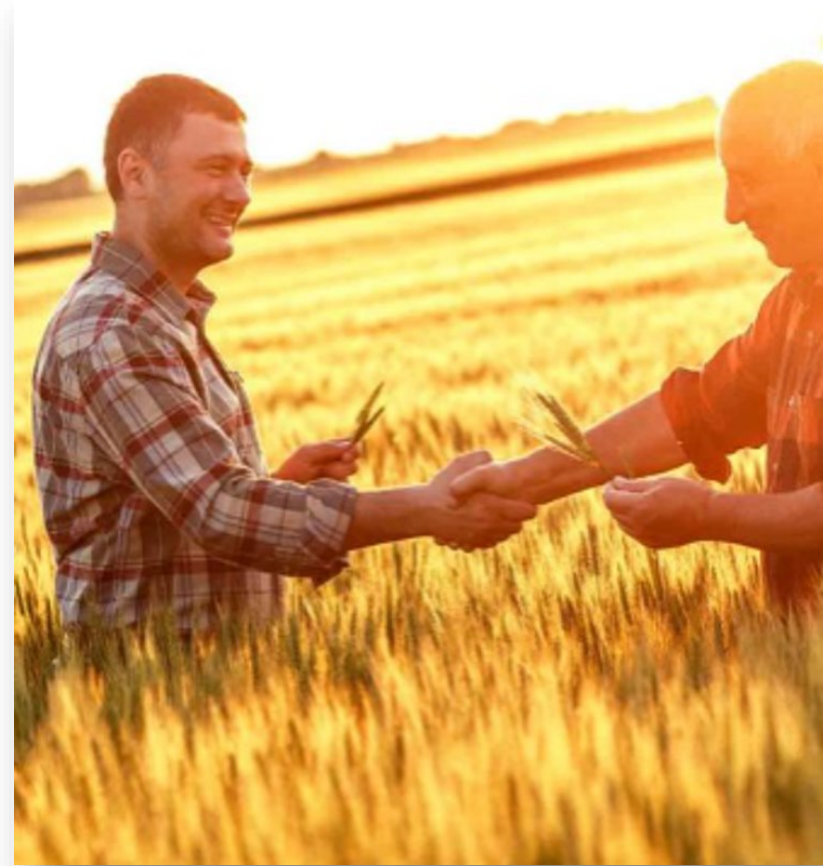
- Stock Relief – 25%/100%
- Income averaging – combat volatility



## (ii) Partnerships

### *Types:*

- **Informal**
  - *no written agreement*
  - *Partnership Act 1890 decides*
- **Formal**
  - *partner agreement in writing*
  - *Partners decide*
- **Registered Farm Partnership (“RFP”) – Dept. of Ag.**
- **Succession Registered Farm Partnership (“SRFP”) – Dept. of Ag.**







# Registered Farm Partnerships - RFP:

## Benefits:

### 1. Dept. of Ag:

- Grants,
- BPS

### 2. Tax:

- Increased stock relief – 50%

### 3. Practical:

- Family – stepping stone to succession
- Non-Family – effective amalgamation of skills & resources, economies of scale





# Important Considerations re Partnerships

- Assets are partnership assets – no longer personal unless planned carefully at the outset - need for written agreement
- Can only be in one RFP
- A partnership can be a non-RFP
- Partners can be an individuals or a company (excluding SRFP)
- Separate partners' capital accounts must be maintained





# Tax Treatment of Partnerships

## Income Tax

- Each partner taxed on their share of profits
- Stock relief available to each – 25%/50%/100%
- Income Averaging – applied independently to each
- Similar to Sole Trader tax treatment





# Partnership Summary

- Formal partnership agreement advised in all cases
- Complete capital accounts essential in all cases
- Partnerships facilitate succession tax planning and income tax planning on farms





## (iii) Farming through a Limited Company

Complex Set-up;

Get Advice on;

- (i) Accounting & Company Law*
- (ii) Tax – Income Tax, Corporation Tax, Capital Taxes*
- (iii) Dept. of Agriculture – Herd No., BPS Entitlements*

### Benefits;

#### 1. Tax:

- 12.5% Corporate Tax rate versus 55% marginal Income Tax rate

#### 2. Practical:

- Allows build-up of funds for future farm investment & wealth generation
- Enhances borrowing power



# Who Does It Suit?

- Developed farmer with high tax
- Developing Farmers with high investment/borrowing requirement
- Farmers with high borrowings
- Farmers looking to create wealth
- Farmer with low drawings outside of debt repayments and rising tax bills





# Limited Company

## **Advantages:**

- 12.5% Corporation Tax Rate
- Enhanced ability to repay debts
- More generous pension contribution allowances
- Limited liability
- Expenses/Subsistence



Thank you