



- 50 acre whitney site bought in 1989 by Willie Bullough
- Regional and national decline in sawmills
- Having been involved in furniture making and joinery Willie Bullough starts a sawmilling operation

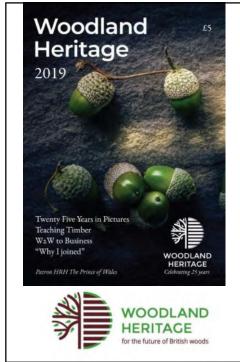




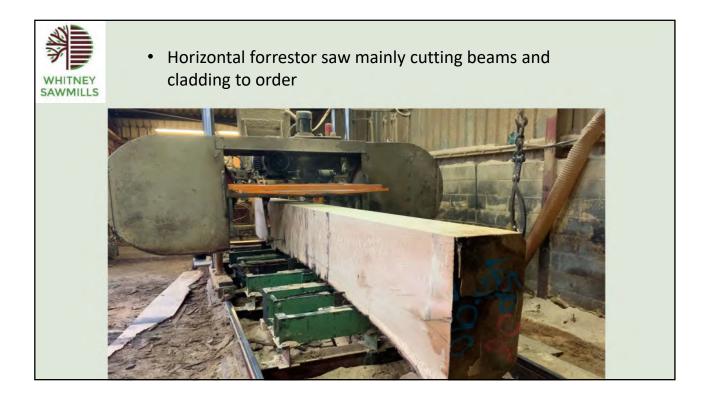
- Low start up costs
- Taking advantage of available timber
- Recognising and understanding the markets that are available to you

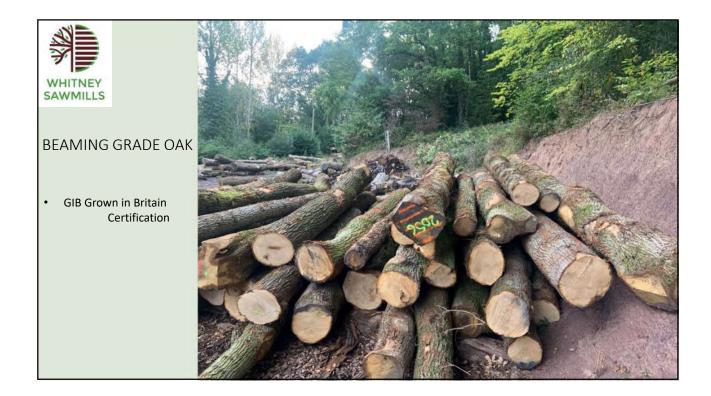


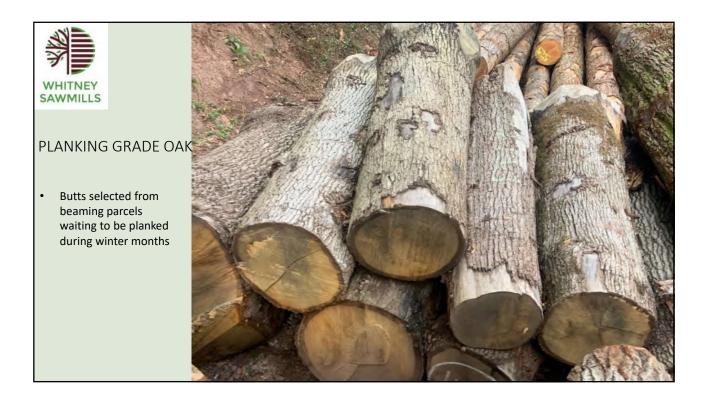




- Registered charity established 27 years ago by two cabinet makers 'keen to put something back'
- Adage: grow trees, use wood
- Patron: HRH The Prince of Wales since 2005
- A membership organisation with members across the entire timber supply chain – growers and users – appeals to both businesses and the general public
- Raised over £2.5m towards research into Acute Oak Decline (AOD), much carried out at Welsh universities







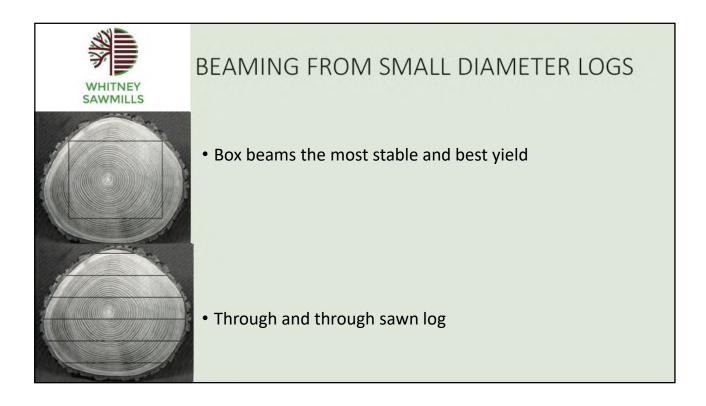






- For smaller batches of logs a mobile sawmill can be much more cost effective
- Reduces the transport costs





COST AND MARKET VALUE		
	AVERAGE COST OF LOGS/M3 EXPECTED STOCK VALUE /M3 SALES VALUE/M3	AVERAGE MARK UP
BEAMING OAK	€ 260.00 - € 320.00 € 780.00 - € 960.00 € 1,281.00 - € 1,475.00	THESE FIGURES ARE BASED ON 33% YIELD 64% - 54% BUT CAN DROP TO 25% YIELD FOR SOME OAK PRODUC
BEAMING DOUGLAS FIR	€ 107.00 - € 137.00 € 260.00 - € 340.00 € 602.00 - € 680.00	132% - 100% BETTER YIELD WITH DOUGLAS 40-50%
CHARACTER GRADE OAK PLANKING	€ 320.00 - € 365.00 € 533.31 - € 608.31 € 1,165.00 - € 1,281.00	118% - 111%
PLANKING OAK	€ 365.00 - € 550.00 € 608.31 - € 916.63 € 1,440.00 - € 1,870.00	137% - 104% ALL FIGURES FOR PLANKING ARE BASED ON 60% YIELD
PLANKING DOUGLAS FIR	€ 137.00 - € 183.00 € 228.32 - € 304.99 € 780.00 - € 890.00	242% - 192% AND FOR PLANKING FROM 27MM -54MM
ASH	€ 122.00 - € 180.00 € 203.33 - € 299.99 € 815.00 - € 1,165.00	301% - 288%
SYCAMORE	€ 122.00 - € 360.00 € 203.33 - € 599.98 € 815.00 - € 1,165.00	301% - 94%
FIDDLE SYCAMORE	€ 370.00 - € 915.00 € 616.64 - € 1,524.94 € 1,750.00 - € 3,000.00	184% - 97%
	re tend to saw to is 300. Its possible to saw smaller tha wood like oak it becomes less viable.	n this but



## Ash

- Ash felled in winter
- Needs to be converted same year otherwise timber discolours
- Prone to stick mark and worm so stock needs to be sold as soon as possible
- There is no difference between the sapwood and heartwood in ash. The crown boards produce beautiful flowery grain patterns and the centre or quarter cut boards produce very straight grain which has the best bending capabilities of any home grown hardwoods
- Can be thermally modified for external use









9



## **Douglas Fir**

- Strongest home grown softwood
- Good constructional material and good cheap alternative to oak
- easily dried
- Very decorative
- Becoming more in vogue
- Larger trees more suitable to planking

