





Martin Humphrey H M P H R E Y FEEDS & PULLETS





Agenda

UK Market

Humphrey Feeds & Pullets

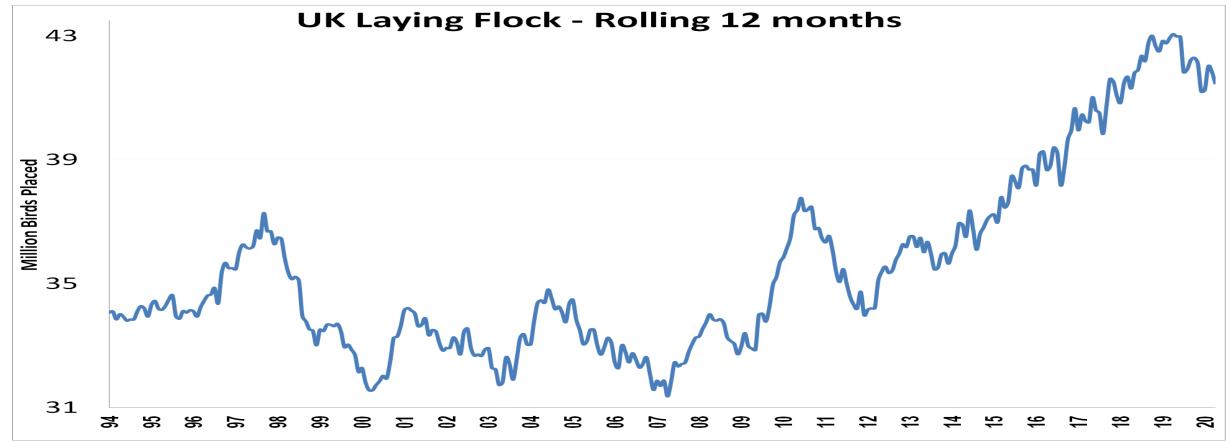
Laying Genetics – 50 Years of Progress

Nutrition

Other Factors



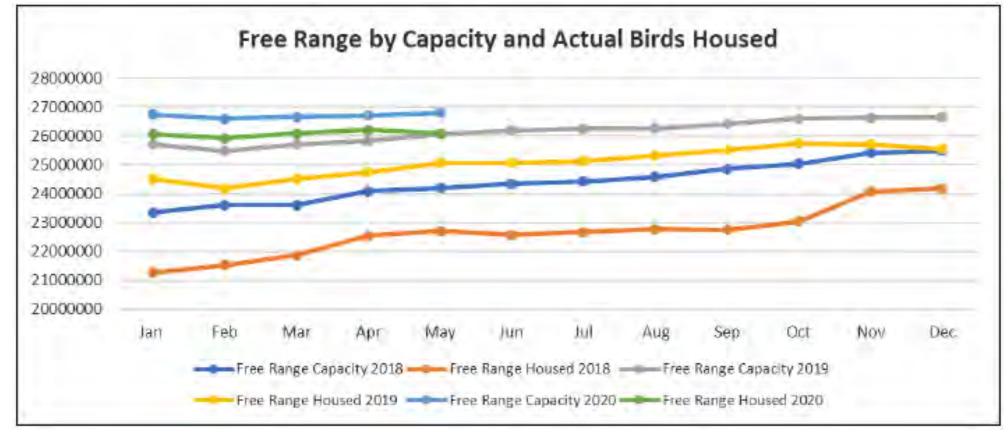








Colony

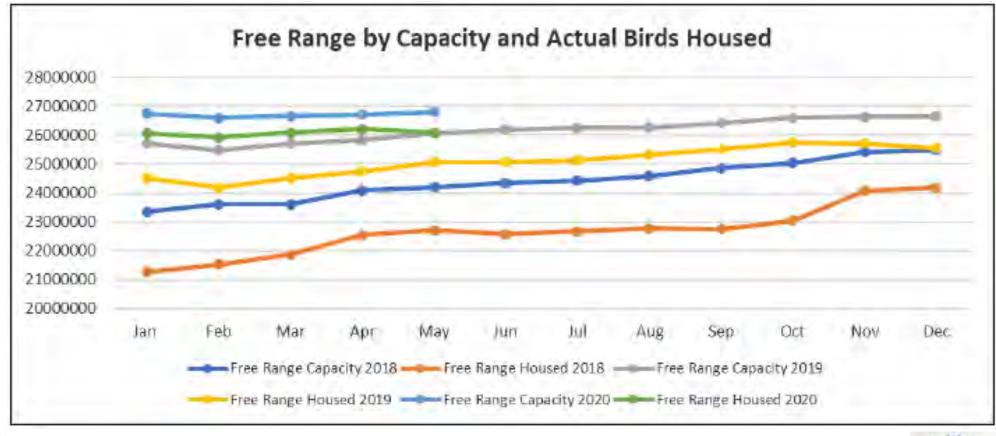








Free Range



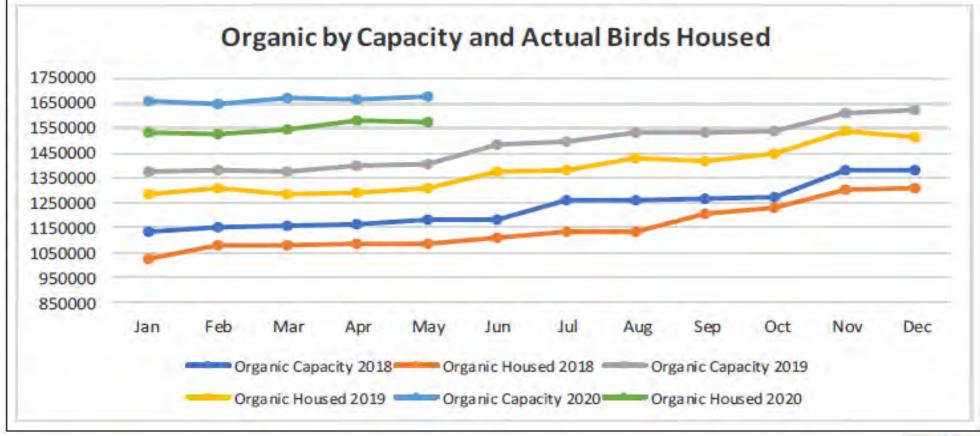








Organic









	2017		20	19	2020		
	£/Doz	€/Doz	£/Doz	€/Doz	£/Doz	€/Doz	
Exchange Rate:		1.09		1.09		1.09	
XL	0.96	1.05	0.99	1.08	1.04	1.13	
L	0.96	1.05	0.98	1.07	1.01	1.10	
М	0.91	0.99	0.78	0.85	0.87	0.95	
S	0.35	0.38	0.2	0.22	0.3	0.33	



Feed: £230/€250

Pullets: £4.20/€4.58

H W M P H R E Y FEEDS & PULLETS

Pullets

4 Internal farms10 Contracted farms

1,600,000 pa 1,285,000 FR 135,000 Part Organic 180,000 Cage







Pullets



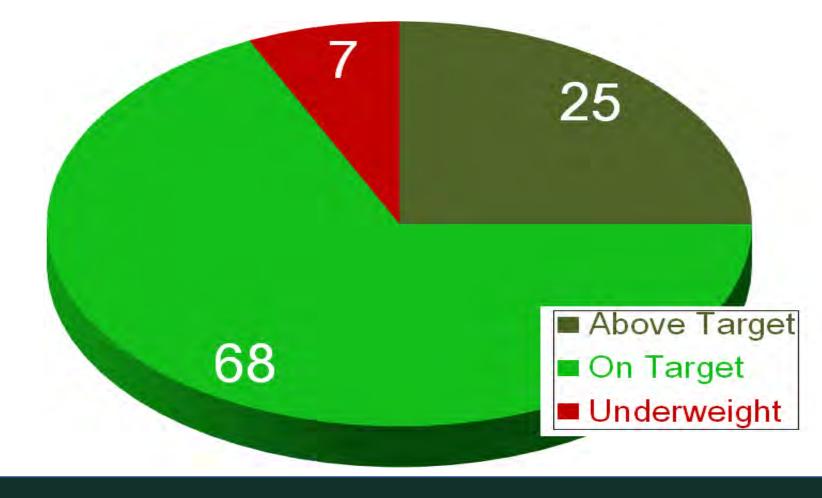






Pullet Weight vs Breed Target

Avg 105 Days 1.6 mln birds delivered in one year









Feeds

120,000 tonne feed:

96,000 tonne mash

18,000 tonne pellets

4,000 tonne crumbs

31,000 tonne Organic feed



Product Split:

Layers 75 %

Organic 30 %

Meat 15 %

Breeders 5 %





Conventional Ingredients

Barley

Wheat

Maize

Wheat feed

Hi-Pro Soya

Extracted Sunflower pellets 36%

High and Low Linoleic Oils

Minerals & Vitamins











Wheat

Maize

Expelled Soya Expelled Sunflower

Fishmeal poultry grade

Concentrated Alfalfa

Minerals & Vitamins

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Organic Ingredients





Egg Size

Egg weight management

Rearing - Breed - Feed - Management in lay

Breed

(Genetic potential)

Pullet management

(Sexual maturity /
Light stimulation /
Body weight /
Light step down
program /
Feed intake
capacity
development)

1.5 g

10.5-1 g

Management in lay

(Feed Intake / Feed presentation)

Feed

(Total fat / Linoleic acid / Amino acids mainly methionine)





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50 Years of Laying Bird Progress

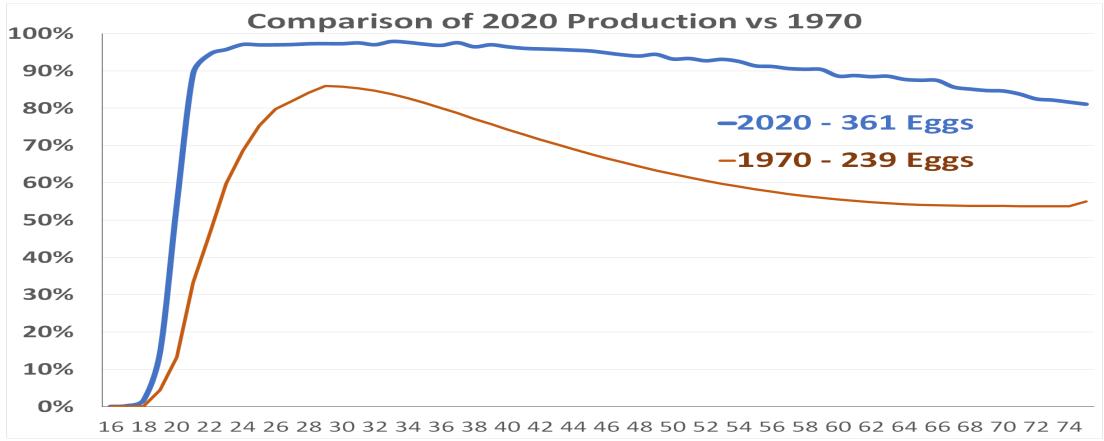
Detail		1970	2000	2008	2013	2020
	75 wks	239	306	324	336	361
Total Egg (HH)	90 wks				409	446
	100 wks					500
Peak	Age	29	26	26	25	25
Feak	%	86	95	96	96	97
Age at 50% Production		26	20	20	20	20
Production %	@75 wks	55	74	76	77	82
	75 wks	14.9	19.2	20.6	21.0	22.6
Egg mass (kg)	90 wks				25.7	28.0
	100 wks					31.5
Feed (cage/col)	g/b/d	127	114	114	113	112
FCR		3.46	2.41	2.25	2.24	2.07
Liveability		90	94	94	94	95
Rody wt	Mature	2.50	2.00	2.00	2.00	1.90
Body wt	18 wks	1.72	1.55	1.55	1.50	1.50



(information kindly supplied by Stephen Turner, Joice and Hill, part of Hendrix)



50 Years of Laying Bird Progress





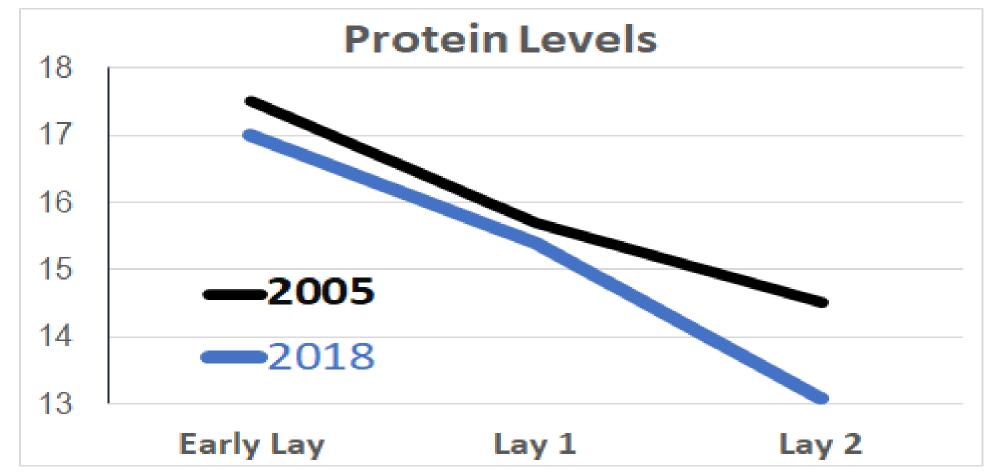


	2005			2018			
	Early Lay	Lay 1	Lay 2	Early Lay	Lay 1	Lay 2	
g/b/d	112	117	123	110	117	130	
Protein	17.50	15.70	14.50	17.00	15.40	13.09	
Lysine	0.78	0.71	0.63	0.80	0.72	0.62	
Methionine	0.39	0.32	0.29	0.40	0.36	0.31	
Linoleic Acid	1.80	1.37	0.98	1.82	1.37	1.00	
Calcium *	4.10	4.50	4.70	4.10	4.40	4.50	
Egg Nos (72)		305			311		





Nutritional Changes Changes over time



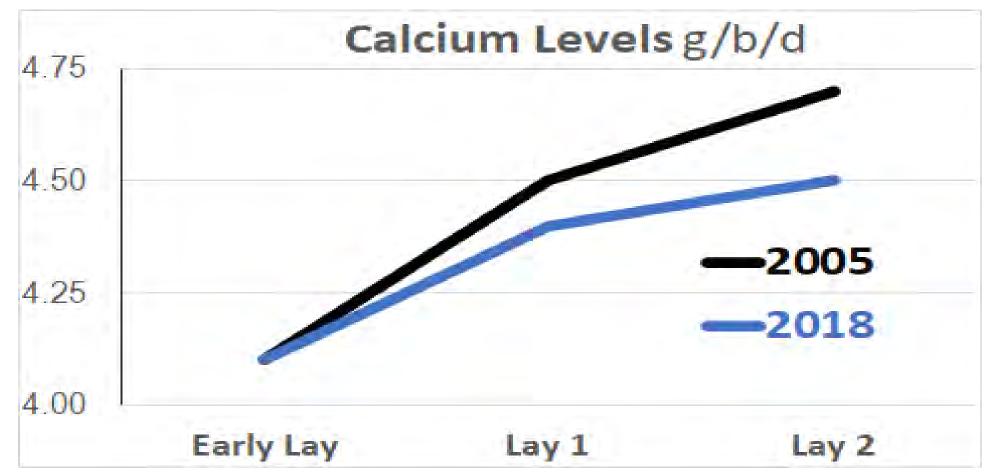


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Nutritional Changes Changes over time

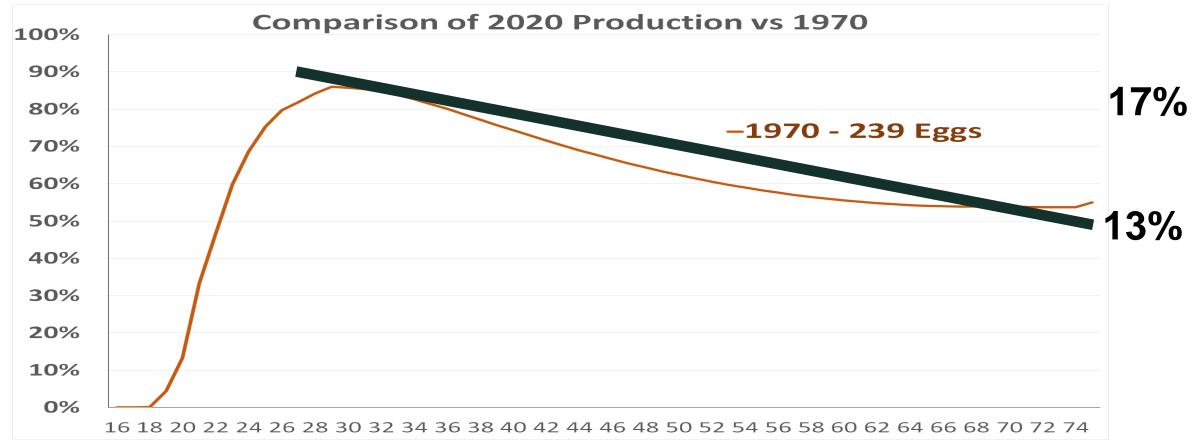




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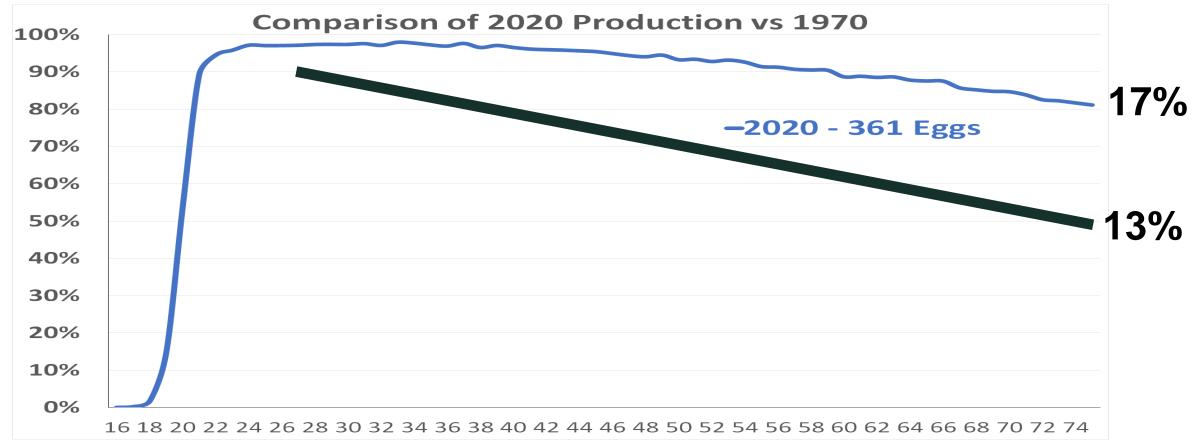
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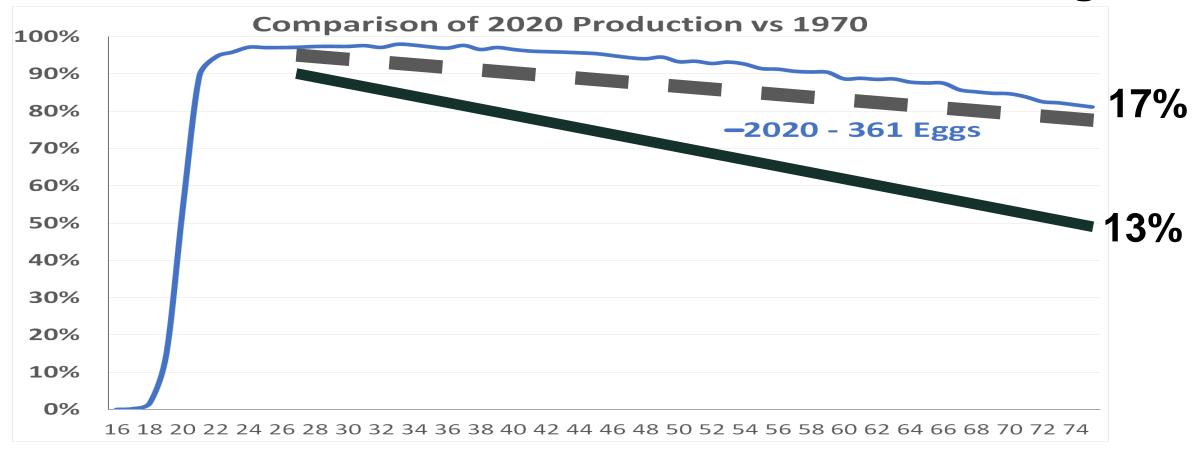
















Do not withdraw nutrition by age

Make subtle changes to the feed – do not trip the girls up, with big step changes

Support your flock's gut health

Focus on numbers of saleable 1st quality eggs





Feather Cover

Keep them on!
Reduce stress
Control feed intake
Control shell colour









Beak Trimming











Egg Size

The bigger the egg size:

The more stress

More stress = less feathers

pale eggs

Is it economically viable?







Nutritional Enhancements

- Help the birds' guts last the journey.
- Many customers use Mannan oligosaccharides for gut health and to minimise salmonella.
- Increasing egg size = thinner shells can use products to aid shell quality.
- Fibre the higher the better (within reason)





Other Factors

- All the things that Padraig has said!
- Critically need to ensure that the pullets are at least up to weight throughout rear and coming into lay.
- Light control in and out of the house.
- Season
- Avoid the birds becoming too fat!
- Hygiene boots, house, range, water.
- Worm the birds



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Thank you

