

# National Equine Conference



**AGRICULTURE AND FOOD DEVELOPMENT AUTHORITY**

**‘Building on the strengths of  
the Irish Horse’**

The Irish Agriculture and Food Development Authority

# Embracing New Technology

Declan Mc Ardle B.S.Eq.Sc, B.H.S.I.  
Equine Specialist Advisor

# Social Media

- Facebook
- Youtube
- LinkedIn
- Twitter





- The 'SMS of the Internet'
- Online social networking/micro blogging service
- Send and read text-based posts of up to 140 characters, informally known as "tweets".



- Is a business related social networking site
- It's mainly used for professional networking
- LinkedIn reports more than 120 million registered users in more than 200 countries and territories.



- Video sharing website
- Users can upload, view and share videos
- Most of the uploads have been by individuals
- More than 3 billion views a day!!



- 800 million active users world wide
- Research has shown that 50% of Irelands population over the age of 15 is now on facebook – approximately 2 million users
- Average Friend count in Ireland is 160

# Facebook - Ireland

- Over 2m monthly active users in Ireland
- Over 3.3 billion monthly page views
- Over 65% of users return to site daily
- 160 average no of friends on Facebook
- Over 1m users access Facebook on mobile in Ireland
- Over 85% of users come back to Facebook every week



Welcome to Facebook - Log In, Sign Up or Learn More

facebook

Email

Password

☐ Keep me logged in [Forgot your password?](#) [Log In](#)

Facebook helps you connect and share with the people in your life.



## Sign Up

It's free and always will be.

First Name:

Last Name:

Your Email:

Re-enter Email:

New Password:

I am:  Select Sex:

Birthday:  Month:  Day:  Year:

[Why do I need to provide my birthday?](#)

[Sign Up](#)

[Create a Page for a celebrity, band or business.](#)

(1) Waterford Sport Horse Breeders Group - Windows Internet Explorer provided by Teagasc

http://www.facebook.com/#!/pages/Waterford-Sport-Horse-Breeders-Group/118695151551893

File Edit View Favorites Tools Help

★ Favorites Web Slice Gallery


(1) Waterford Sport Horse Breeders Group

facebook Search Declan McArdle Find Friends Home

## Waterford Sport Horse Breeders Group

Amateur Sports Team

Like Create a Page



Wall Info Friend Activity (1+) Photos

About Established in 2009

36 like this

Likes Eventing Ireland

Create a Page Add to My Page's Favorites Get Updates via RSS Report Page

Waterford Sport Horse Bre... · Everyone (Most Recent)

Share: Post Photo

Write something...

**Waterford Sport Horse Breeders Group**

Don't forget the Teagasc Nation Equine Conference - Tuesday the 15th of November at Teagasc Centre, Moorepark, Fermoy, Co.Cork. Line up includes Oliver Townend, Robert Splaine, VDL Stud - Holland, Edward Doyle and Alison Corbally. Chairs include Noel Cawley, Damien McDonald and Brendan McArdle. Pre booking is essential, call Helen McNulty on 091-845217

Like · Comment · Share · October 28 at 2:29pm ·

**Waterford Sport Horse Breeders Group**

Thinking of doing a profile of members and their stock with this years foals and what they have for sale. contact John Walsh 086-8584500 if you want to be included and we will get some pictures up on our page .Also could members hit our page and make some posts of what is happening in your neck of the woods we must work this together to make it work . jw

Like · Comment · Share · September 2 at 10:28am ·

2 people like this.

**You and Waterford Sport Horse Breeders Group**

Ruth Fennell likes this.

**People You May Know** See All

**Catherine O Driscoll**  
3 mutual friends  
Add Friend

**Dixie Collins**  
4 mutual friends  
Add Friend

**Sponsored** See All

**Flight deals**

**Air France** Air France offers not to be missed on www.airfrance.ie. Click here.

**Online Slot Machines**  
gametwist.net

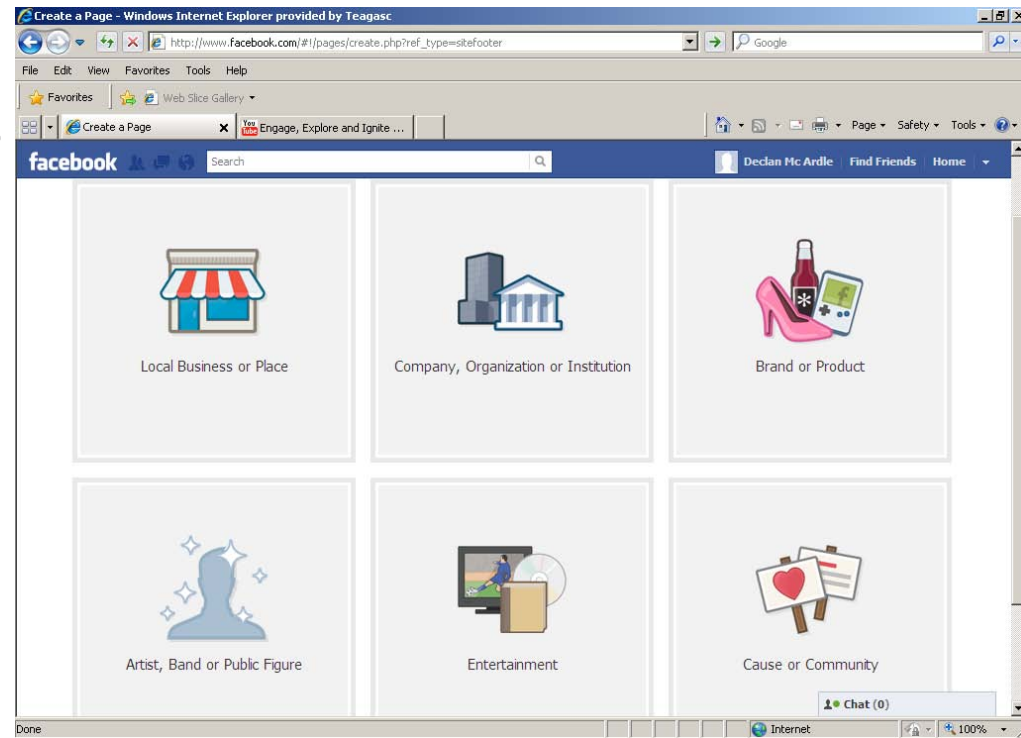
Play Sizzling Hot Deluxe Online and other popular games on Gametwist.net. Register for free and

Chat (2)

Internet 100%

# Facebook

- Have a Business page
- Promote your stock
- Photos
- Videos



(1) Advertising - Windows Internet Explorer provided by Teagasc

http://www.facebook.com/advertising/?campaign\_id=402047449186&placement=pf&extra\_1=0

File Edit View Favorites Tools Help

Facebook

Search


Declan Mc Ardle Find Friends Home

## Facebook Ads

Reach over 800 million people where they connect and share


Create an Ad  
or contact our sales team

Overview Case Studies




### Reach Your Target Customers

- Connect with more than 800 million potential customers
- Choose your audience by location, age and interests
- Test simple image and text-based ads and use what works



### Deepen Your Relationships

- Promote your Facebook Page or website
- Use our "Like" button to increase your ad's influence
- Build a community around your business



### Control Your Budget

- Set the daily budget you are comfortable with
- Adjust your daily budget at anytime
- Choose to pay only when people click (CPC) or see your ad (CPM)

Already have a Facebook Ads account? [Manage your existing ads](#)

To learn more, [visit our Guide to Facebook Ads](#)

Chat (1)

Done Internet 100%



(1) What do you want to advertise? - Windows Internet Explorer provided by Teagasc

http://www.facebook.com/ads/create/ Google

File Edit View Favorites Tools Help

★ Favorites Web Slice Gallery

(1) What do you want to advertise?

facebook Search Declan Mc Ardle Find Friends Home

## Advertise on Facebook

1. Design Your Ad [Select Existing Creative](#) [Design Your Ad FAQ](#)

Destination: External URL [?]

URL:  [Suggest an Ad](#) [?]


Title:  [?] 7 characters left

Body:  [?] 9 characters left

Image:  [Browse...](#) [?]

Preview:

**Irish Sport Horses**



Quality irish sport Horses for sale. Bred from the best performance bloodlines to compete at the highest level in Show Jumping

Done Internet 100%

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File Edit View Favorites Tools Help

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(1) What do you want to advertise?

facebook Search Declan Mc Ardle Find Friends Home

**Location**

Country: [?] Ireland x

☒ Everywhere  
☐ By City [?]

**Demographics**

Age: [?] 25 - Any

☐ Require exact age match [?]

Sex: [?] ☒ All ☐ Men ☐ Women

**Interests**

Precise Interests: [?] #Horse x #Equestrianism x Horseback Riding x  
#Horse breeding x #Horse breed x

**Suggested Likes & Interests**

☐ #Cattle ☒ Horseback Riding  
☒ #Equestrianism ☐ #Lion  
☐ #Goat ☐ #Beer

Refresh Suggested Interests

Switch to Broad Category Targeting [?]

☒ Show Advanced Targeting Options

**Estimated Reach [?]**

**34,240** people

- who live in **Ireland**
- age **25** and older
- who like **#Horse, #Equestrianism, horseback riding, #Horse breeding or #Horse breed**

Continue

Internet 100%

(1) What do you want to advertise? - Windows Internet Explorer provided by Teagasc

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File Edit View Favorites Tools Help

★ Favorites Web Slice Gallery

(1) What do you want to advertise?

facebook Search Declan Mc Ardle Find Friends Home

### 3. Campaigns, Pricing and Scheduling Ad Campaigns and Pricing FAQ

**Account Currency**  
Euro (EUR)

**Account Time Zone**  
Country/Territory: Ireland  
Time Zone: (GMT) Dublin Time

**Campaign & Budget**

Campaign Name: My Ads

Budget (EUR): 50 Lifetime budget [?]  
What is the most you want to spend over the campaign's scheduled time period? (min 1.00 USD)

**Schedule**

Campaign Schedule: ☐ Run my campaign continuously starting today  
☐ 11/12/2011 at 12:00 am Dublin Time ☐ 12/12/2011 at 12:00 am Dublin Time

**Pricing**

Based on your targeting options, Facebook suggests a bid of **€0.42** per click. You may pay up to this much per click, but you will likely pay less.  
Note: Tax is not included in the bids, budgets and other amounts shown.  
[Set a Different Bid \(Advanced Mode\)](#)

Estimated Reach [?]  
**34,240** people

- who live in **Ireland**
- age **25** and older
- who like **#Horse, #Equestrianism, horseback riding, #Horse breeding or #Horse breed**

[Review Ad](#) [Questions about creating your ads?](#)

Error on page. Internet 100%

(1) What do you want to advertise? - Windows Internet Explorer provided by Teagasc

http://www.facebook.com/ads/create/ Google

File Edit View Favorites Tools Help

★ Favorites Web Slice Gallery

(1) What do you want to advertise?

facebook Search Declan Mc Ardle Find Friends Home

Country: [?] Ireland x United Kingdom x

**Demographics**

Age: [?] 25 - Any

☐ Require exact age match [?]

Sex: [?] ☒ All ☐ Men ☐ Women

**Interests**

Precise Interests: [?] #Horse x #Equestrianism x Horseback Riding x  
#Horse breeding x #Horse breed x +

**Suggested Likes & Interests**

☐ #Cattle ☒ Horseback Riding  
☒ #Equestrianism ☐ #Lion  
☐ #Goat ☐ #Beer

[Refresh Suggested Interests](#)

[Switch to Broad Category Targeting \[?\]](#)

[+ Show Advanced Targeting Options](#)

[Continue](#)

**Estimated Reach [?]**  
**381,940** people

- who live in one of the countries: **Ireland** or **United Kingdom**
- age **25** and older
- who like **#Horse**, **#Equestrianism**, **horseback riding**, **#Horse breeding** or **#Horse breed**

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http://www.facebook.com/ads/create/ Google

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(1) What do you want to advertise?

facebook Search Declan Mc Ardle Find Friends Home

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What is the most you want to spend over the campaign's scheduled time period? (min 1.00 USD)

**Schedule**

Campaign Schedule: ☐ Run my campaign continuously starting today  
11/12/2011 at 12:00 am Dublin Time 12/12/2011 at 12:00 am Dublin Time

**Pricing**

Based on your targeting options, Facebook suggests a bid of **€0.47** per click. You may pay up to this much per click, but you will likely pay less.  
Note: Tax is not included in the bids, budgets and other amounts shown.  
[Set a Different Bid \(Advanced Mode\)](#)

Estimated Reach [?]  
**381,940** people

- who live in one of the countries: **Ireland** or **United Kingdom**
- age **25** and older
- who like **#Horse**, **#Equestrianism**, **horseback riding**, **#Horse breeding** or **#Horse breed**

[Review Ad](#) [Questions about creating your ads?](#)

Error on page. Internet 100%

LimitedCars-Sales-Direct.com - Windows Internet Explorer provided by Teagasc

http://limitedcars-sales-direct.com/ Google

File Edit View Favorites Tools Help

★ Favorites Web Slice Gallery

LimitedCars-Sales-Direct.com

Home About Us Contact Us Sitemap

**CarsSales Direct**

Home Catalogue My Account View cart Company

Search: - All categories - Advanced search Sign in or Register

Cart is empty Checkout »


**CATEGORIES**


- Estate
- Hatchback
- Saloon
- People Carrier
- Coupe
- Convertible
- Standard Car
- 4x4

**INFORMATION**

- [About our company](#)
- [Contact us](#)
- [FAQ](#)
- [How It Works](#)
- [Privacy Policy](#)

**Featured products**

  
**2004 BMW 545I SE AUTO BLACK**  
CODE: 883011013  
**£7,500.00**  
2004 BMW 545I SE AUTO BLACK  
[In order to purchase please contact LIVE CHAT](#)

  
**2002 MERCEDES-BENZ SL CLASS SL 55 AMG 2dr Auto Amg Convertible**  
CODE: 883031223  
**£9,999.00**  
2002 MERCEDES-BENZ SL CLASS SL 55 AMG 2dr Auto Amg Convertible  
[In order to purchase please contact LIVE CHAT](#)  
[Add to compare list](#)

**Need help?**  
[Click here](#)  
Please leave a message

**MY ACCOUNT**

- » [Sign in / Register](#)
- » [Orders](#)

Track my order(s):  
Order ID/Email

Internet 100%

# Internet

- Desk Top
- Smart Phone

# Content on Web Page/Facebook **REDP**

- Content
- Quality Photos
- Quality Video clips
- Keep information up to date

# Photos

REDP





# Video

- Good Lighting
- Background
- Zooming
- Editing

# Smart Phone



# APPS

- Application
- Small programs made for mobile phones





# Smartphone stats

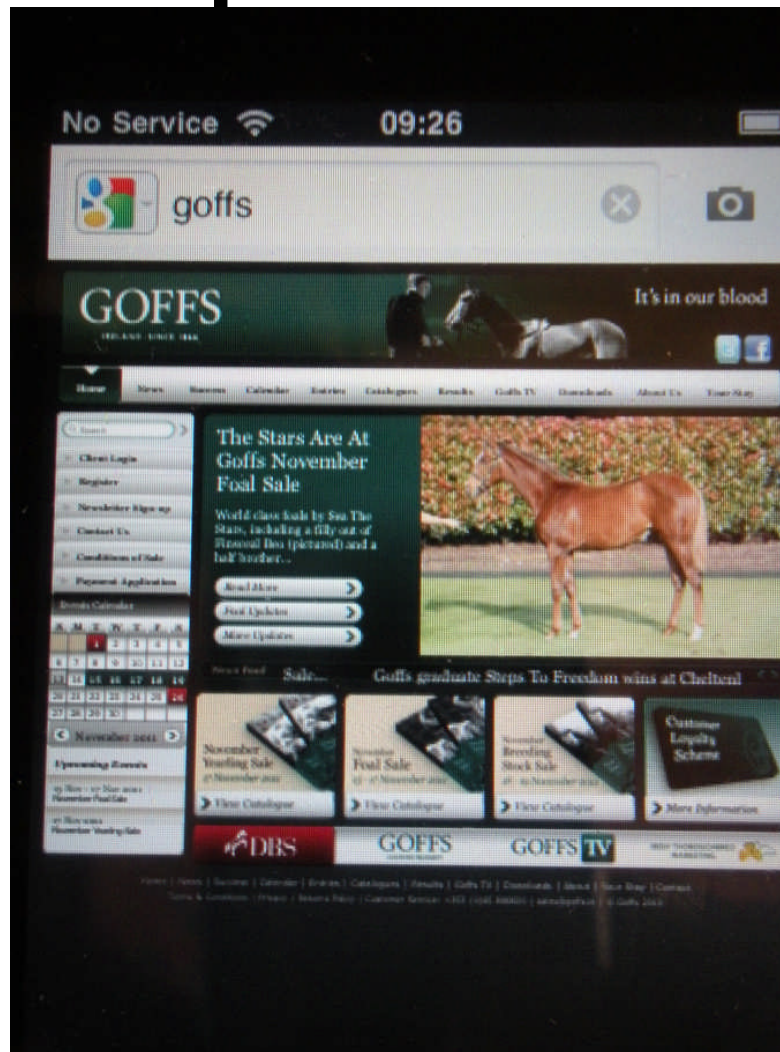
- Currently 1 billion mobile internet users globally – 5 billion phones
- By the end of 2010 – Smartphone sales overtook PC sales
- Google predict that mobile internet will overtake desktop in 2013

# View on Desk Top

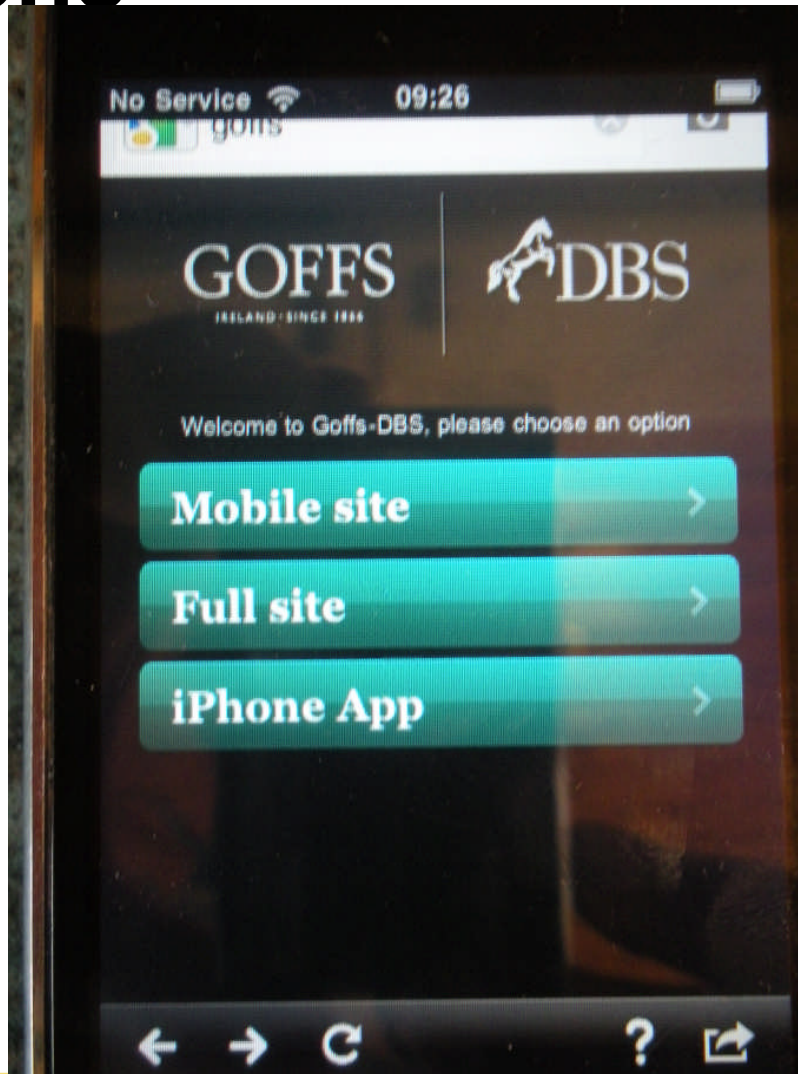
REDP



# View on Smartphone



# Smart Phone



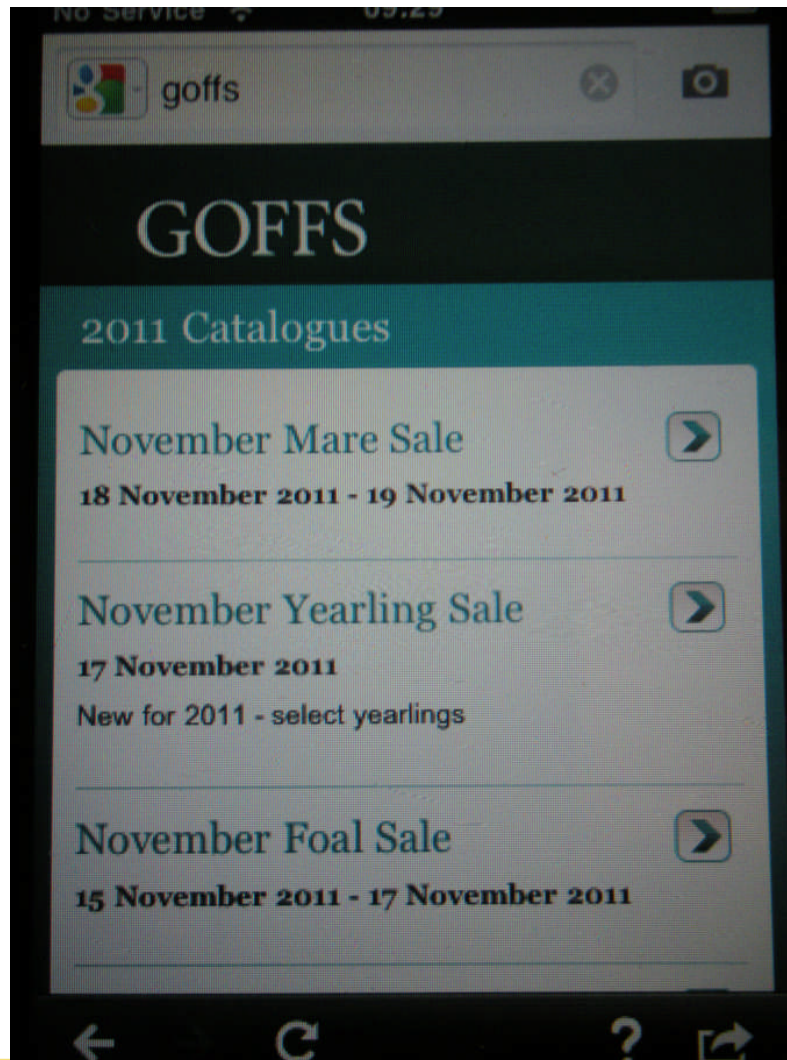


# Smart Phone

REDP



# Smart Phone



# Smart Phone





# Smart Phone

REDP



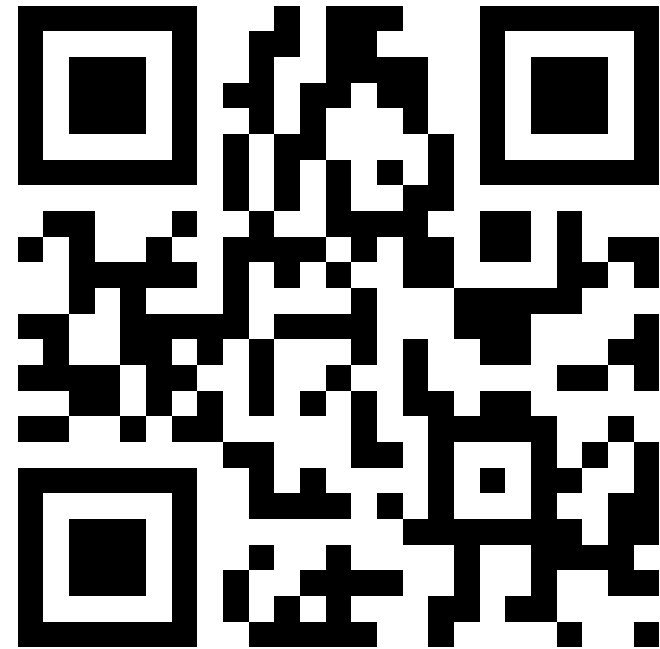


# Smart Phone



# QR Code

- Quick Response Code
- The Code allows you to add information to a 2D Bar Code



# QR Codes

- Tesco store in subway station



# Sample Smartphone Page

- Putting it all together
- Headings/pages can be of your choosing – this is a sample



# Summary

- Social Media
- Web page
- Smart Phone
- QR Codes

**Thank you for your attention**