# Assisting Development of the Cut Foliage Sector



Ted Massey, Agricultural Inspector. 20<sup>th</sup> September 2012

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### Department of Agriculture views on the cut foliage sector:

- Significant potential to increase export sales and employment
- Valuable alternative farming option provided correct site, species choice and crop husbandry skills.



 Welcome Teagasc's plan to develop the cut foliage sector – especially emphasis on a market led approach, research and innovation.



### Assisting development of the cut foliage sector

How?

Scheme of Investment Aid for the Development of the Commercial Horticulture Sector.



#### What is the Scheme of Investment Aid?

- Competitive annual grant aid scheme
- Assists specialised capital investments
- Provides 40% grant aid on approved net investment costs (50% for young growers)
- Budget €3.25m for 2012



#### **Objectives:**

- facilitate environmentally friendly practices
- improve quality
- improve working conditions
- promote diversification



#### What is funded?

Specialised new equipment

Specialised buildings

 Cut foliage plants and a portion of land prep and planting costs



#### **Key points - all applicants:**

- Minimum investment of €10,000
- Application must justify investment
- Application signed off
- Detailed quotes
- Can only cover investments made after approval letter issued



#### Specifically for foliage producers:

 Map / drawing showing location of proposed plantation

 Land proposed must be owned or leased on a long-term basis (at least 5 years)



#### To qualify for grant aid plants:

 On approved list of species as per Schedule of Approval

 Planted on land as per Schedule of Approval

Satisfactory establishment



#### Plants and areas funded to date:

| Year | Number of Plants | Approx<br>Area<br>Planted |
|------|------------------|---------------------------|
| 2008 | 212,000          | 212 acres<br>(86Ha)       |
| 2009 | 97,000           | 97 acres<br>(39Ha)        |
| 2010 | 108,120          | 108 acres<br>(44Ha)       |
| 2011 | 171,582          | 172 acres<br>(69Ha)       |



#### **Over the period 2008-2011:**

- €250,000 paid in aid for cut foliage sector
- Facilitated investment of ~€0.6m by growers
- Planted almost 600 acres
- In addition to plants, funded sprayers, foliage transplanter and a specially modified tractor



#### This year –what's going on?

- Funding for 185,000 plants approx 75Ha. new plantation
- Funding soil prep. and planting costs of up to €0.20 per plant
- Also equipment flail mower and compact tractor, inter-row sprayers
- Approvals issued covering €70,000 in aid to 14 applicants

An Roinn Talmhaíochta, Bia agus Mara

#### **Future prospects**

• 2013 – uncertain but optimistic

Post-2013



#### What should you do:

- Consider your long-term options
- Plan for next year
- Know exactly what investments you seek and the land involved
- Prioritise your investments carefully



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