

Poultry Tax Update ACA-BACK TO BASICS LEADING TO STRUCTURE

2nd December 2020

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ifac



01

Ifac and Poultry



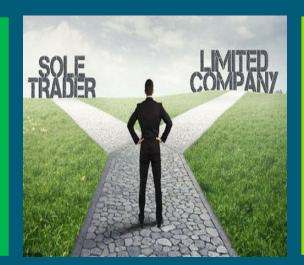
02

Climate Change Tax Incentive -Accelerated Capital Allowances ("ACA")



03

Income Tax – Revisit the basics



04

Farming Structures



01

Ifac & Poultry Sector

Ifac and Poultry

- 610 producers (370 Poultry Meet & 240 egg)
- Growing sector in both producers and numbers
 - 31% increase in laying hens from 2010 to 2016
- 70 new planning permissions lodged in 2018
- Circa 180 poultry clients in ifac –
 Cavan & Monaghan



Broilers

Broilers – Margins per House			
Average Turnover per House	€	443,942	
Average Feed Cost	€	358,460	
Net Profit	€	41,397	

Average Margin	9%
Margin Range	6% to 10%

Low of €22k per house to €64k per house



Eggs

Eggs – Margin per House			
Average Turnover per House (Net Energy)	€	176,892	
Average Feed Cost	€	73,427	
Net Profit	€	29,084	
Average Margin	16%		
Margin Range	8% to 19%		
Low of €15k per house to €72k per house			





02

Climate Change & Tax Incentives

Climate Change & Tax Incentives



- ACA on energy efficient equipment extended to sole traders, partnerships and others from 1st January 2017
- Must carry on a trade and use the equipment for trading purposes
- The relief does not apply where the equipment is leased, let or hired to any person
- Provisions are available to the end of 2020

Accelerated Capital Allowances – "ACA"

• Capital allowances of 100% in Year 1

• To qualify;

- the equipment must meet certain energy-efficiency criteria,
- be specified on a list of approved products
 - SEAI is responsible for maintaining the list with equipment falling into ten designated classes of technology, e.g. Lighting, Heating and Electricity Provision, etc. *and*,
- be above a certain minimum amount to qualify for the increased allowance.

Accelerated Capital Allowances

The energy-efficient equipment must satisfy the following criteria:

- New equipment,
- Acquired and used for the purposes of the trade,
- In use at the end of the chargeable period for which the allowances are claimed,
- It must meet specified energy-efficient criteria,
- It must fall within specified classes of technology listed and
- It must have met the minimum expenditure limits for each class of technology

Energy-efficient equipment that is machinery or plant but that has <u>not</u> been approved can avail of the normal wear and tear allowances (12.5% over 8 years).

How do I know it will qualify - SEAI/grant payable.



03

Income Tax – Revisit the Basics

Income Tax – Reminder of Basics

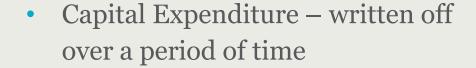
- Income Tax Rates 20% & 40% personal rates
- Tax Bands 2020
 - Single Person €35,300
 - Married One earner couple €44,300
- Tax Credits 2020
 - Single Person €1,650
 - Married Couple €3,300
 - Earned Income Credit €1,500
- PRSI Self Employed 4%



USC

- U.S.C. Exempt If Income Below €13,000
- 0.5% to €12,012
- 2% to €20,484 (band increased from €19,874)
- 4.5% to €70,044
- 8% to €100,000
- 11% over €100,000 (non PAYE)

Capital Allowances



- Machinery -12.5% (8 years)
- Farm Buildings 15% (7 years)
- ACA Qualifying spend 100% (1 year)



Income Tax - Tips

- Stock Relief 25%/50%/100%
- Income Averaging 5 years 1 year opt out option other trade restriction removed from 1.1.19
- Family wages pay up to €15k
- Land Leasing tax free income up to €40k p.a
- Succession Tax Credit €5k p.a. for 5 years



Effective Rate of Tax



- Marginal Rate
 - *Up to €70,044 48.5%*
 - Over €70,044 52%
 - Over €100,000 55% (non paye income)





04

Farming Structures

Farming Structures



- Sole Trader
- Partnership
 - Registered
 - Non Registered
 - SRFP
- Limited Company

Sole Trader

- Most Common/Less Legalistic
- Easiest to Operate
- Taxation:
 - Income level at where hit high rate
 - Capital Tax Normal Rules
- Volatility measure income averaging
- Available to all



Partnerships

- Registered Farm Partnerships
 (RFP) & Non Registered Farm
 Partnerships;
- Each partner taxed on their share
- Income volatility/Averaging
- Same tax position as sole trader
- RFP Stock relief @ 50% +
 Grants, BPS benefits



Succession Farm Partnerships

Purpose

Encourage transfers to next generation

Commence

• January 2017

Tax Credit

- €5000 x 5 years
- Split in line with profit sharing ratio
- Does not apply to companies
- Ceases once reach 40



Limited Company



• Step up again is complex

Familiarity helps

Dealing with Company law and Taxes
 (Income, CT and Capital)

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Benefits should outweigh disadvantages

Who Does It Suit?

- Developed farmer with high tax
- Developing Farmers with high investment/borrowing require
- Farmers with high borrowings
- Farmers looking to create wealth
- Farmer with low drawings outside of debt repayments
- Not suited to all due to complexity



Extracting Cash from Company



- Directors Loan
 - Assets transferred into Company-stock machinery/BPS/Farmyard
 - Creates a reserve which may be withdrawn tax free from the Company
- Salary/Rent/Dividends

Income Tax up to 40%

PRSI @ 4%

USC @ 8%

- Expenses
 - Wholly and exclusively incurred otherwise not allowable



Extracting Cash from Company

- Share Buyback
 - Sufficient Cash Reserves
 - Watch Trade Benefit Test
 - Liable to 33% CGT instead of 52% income tax
- Wind Up of Company
 - Liable to CGT @ 33%
 - Possible Reliefs available Retirement Relief and Entrepreneur Relief

Potential Issues

Farm building where used in trade of farming

No rates

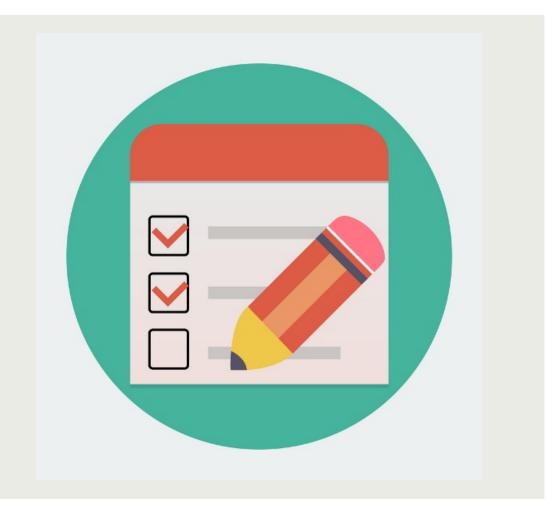
If using Solar etc. will this open up the possibility of rates or same

- Used to generate electricity
- A separate trade?



Potential Issues

- Liaise with local farm organisation reps
- Don't run off and highlight to local authority
- Ensure issue handled properly



Remember

- Company is a separate legal entity
- Company own the assets
- Only retained profit pay at 12.5%
- Winding up is complex
- No income averaging
- Can now qualify as a qualifying lessee
- Entitled to flat rate farmer status for VAT



Presented by:





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