## Organic Beef Production

Clive Bright

Rare Ruminare





## Rare Ruminare

Suckler to beef enterprise

100% Pasture fed

**Organic Trust Certified** 

Holistic Planned Grazing (MOB grazing)

Direct Sales - Beefboxes

- Lambboxes

- RoseVeal



## Converting to Organic Production Taking control behind the farm gate

Committing to a low input model

Focus on things we can control

To leverage natural processes toward profit

Productivity is a natural consequence of providing good welfare

Key part of mindset change is to question repetitive and additive practices in farming are they addressing a symptom or a cause.



### Organic Markets

Being certified opens up a whole diverity of potential markets.

Commodity

Artisan

**Farmers Martets** 

Direct sales - price make not price taker



# Local Abattiors & Butchers

Build good relationships

Vital for local food security

Short resilient food-chains

Vibrant rural communities







### Business Model

Two products - 20kg Beef Box or Whole Butchered Lamb.

#### **Beef Box**

Aim to get animal to 600Kg under 30 months off 100% grass.

Carcass 300Kg Meat yield 200Kg

Ten 20kg boxes at an averaging cost of €14 per kilo equals €2800 Abbatior/Butchering - €500 Take home €2300

#### Lamb

€10 per kilo for ave 20kg meat yield	€200
Abbatior/Butchering	-€35
Take home	€165



## Thanks for Listening

Rare Ruminare



100% grass fed organic Irish meat from animals that are free to graze on species rich pastures

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Rare Ruminare on Facebook and Instagram