#### How will Organic Farming impact on your farm profitability?

#### February 23<sup>rd</sup> 2022



# 8 steps to assessing the impact converting to organic farming will have on your profitability?

- 1. Output/Stocking Rate
- 2. Crop Yields
- 3. Price per unit sold
- 4. Reduced costs
- 5. Increased costs
- 6. Capital Expenditure
- 7. Diversification opportunities
- 8. Support Payments



### 1. Output/Stocking Rate















#### 3. Price per unit





#### 4. Reduced Costs





#### **5. Increased costs**





## 6. Capital Expenditure





#### 7. Diversification options?







## 8. Support Payments

Are you applying for the **2022 Organic Farming Scheme?** 23 February | 7.30pm

An Roinn Talmhaíochta

Join us online for an interactive webinar which will answer your questions on what's involved when applying for the 2022 Organic Farming Scheme.

#### Topics covered on the night will include:

- Terms and Conditions of the Organic Farming Scheme (OFS) 2022
- Steps to applying for the Organic Farming Scheme 2022
- · How Organic Farming can enhance farm profitability







#### European Union: Growth of organic area and retail sales 2000-2020 compared

Source: FiBL-AMI surveys 2006-2022



Figure 67: European Union: Growth of organic farmland and retail sales 2000-2020 compared

Source: FiBL-AMI surveys



Like 2020, 2021, with the continuing COVID-19 crisis, was another special year for the organic sector. The consolidated data for 2020 show particularly strong growth of retail sales, which were in the double digits in several countries. Should this trend continue post-pandemic, it is bound to impact organic farmland growth, making it more likely that the European Commission's aim of achieving an organic area share of 25 per cent by 2030 will be reached.

https://www.fibl.org/en/shop-en/1344-organicworld-2022



#### **Thank You**



